SENIOR CONSULTANT & PROJECT MANAGER

Christian Hahn

Precision, regulation & compliance.
On the ground and in the air.

way2solution
it-consulting gmbh

LINKEDIN.COM/IN/CHRISTIAN-HAHN-W2S WAY2SOLUTION.AT VIENNA, AUSTRIA



CORE CAPABILITIES

- Project management
- Business & process analysis
- Regulatory & compliance
- Solution design & integration
- Aeronautics & e-mobility
- People management

EDUCATION

B.Sc. Business Informatics
FH Technikum Wien

Mechanical engineering
HTL-Kolleg für Maschinenbau, Vienna · specialisation: engines and turbines

Continuing education
Project management, conflict management, software development

LANGUAGES

- German: native
- English: business fluent
- French: conversational

TOOLBOX

MS Project · Jira · Confluence · Visio · MS SQL · Oracle · MySQL · C/C++ · .NET · Java · Navision · DocuWare

PROFILE

Analytical, solution-oriented personality with more than 20 years in banking IT, over 15 of them as an external consultant focusing on treasury, markets, sales and integration. A proven track record in implementing software and restructuring system processes and organisational units, even under tight time and budget constraints.

CAREER

2024 - TODAY	**Santander Consumer Bank** External consultant and project manager: cloud Data Warehouse 2.0 and the European Accessibility Act. Since 2025 also value stream manager for Retail Sales Finance.
2022	**bank99** Business analyst, stream lead and product owner: GEOS, new custodian, data-centre move, bank merger.
2020	**Raiffeisenlandesbank NÖ-Wien** Business analyst: replacing Kondor+ with Ambit Quantum.
2014	**UniCredit Bank Austria · UniCredit Group · ARZ** External consultant and project manager until 2021. Projects up to €10M, teams up to 50: Murex, UL-Link, MiFID II.
2008	**s-IT Solutions · Erste Group** Project manager, security officer and solutions manager. Order-routing platforms, transformed in live operation over 18 months.
2005	**Semizen · Österreichische Volksbanken** Database and application developer.

AVIATION

Private pilot with night (2024) and instrument (2025) ratings, 700+ flight hours, own Beechcraft Bonanza (LOAV). Active in AOPA Austria (technical topics, risk assessment), volunteer pilot with Flying Hope.

SELECTED PROJECTS

01/2014 - 12/2014 · UNICREDIT BANK AUSTRIA · ≈ €10M · TEAM 40+

EuroMIB

Replacement of OPUS and WallStreet by the group-wide Murex solution, plus MLC as risk-management tool for UniCredit Bank Austria and its subsidiaries, front to back.

Role: Project lead, Front Office & Risk stream

The challenge: Took over the project shortly before the go-live of the OPUS replacement and re-planned it against a fixed go-live date for WallStreet. Implemented the front-to-back workflow including risk and back-office payments and the new security and entitlement rules, and coordinated the acceptance of the new front-office workflow by the FMA.

08/2015 - 10/2017 · UNICREDIT BANK AUSTRIA · ≈ €2.8M · TEAM 17+

Brokerage Integration

Replacement of the order-routing and order-management systems ORC and Kondor+ by the group solution UL-Link, redesign of the order processes and connection to GEOS.

Role: Project lead Markets, UniCredit Bank Austria / HVB Vienna Branch

The challenge: The original order flow ran through up to nine different systems and transport routes. I analysed it end to end and consolidated it into one streamlined order path, with Legal & Compliance built in (GDPR, banking secrecy), consistent securities master and price data across legal entities, and correct client settlement.

2016 - 2021 · UNICREDIT BANK AUSTRIA · TEAM 100+

MiFID II / MiFIR

Implementation of EU Directive 2014/65/EU on transparency in the trading of financial instruments, for Markets and Brokerage.

Role: Business analyst & specialist: Best Execution, Systematic Internaliser, pre-/post-trade transparency, transaction reporting

The challenge: Bringing Austrian interpretations in line with those of UniCredit Group and developing solutions that work group-wide, under regulation that kept moving. Represented the bank in the exchange with other Austrian institutions, the banking association and the FMA, and designed reporting tools for Best Execution and SI status.

05/2024 - TODAY · SANTANDER CONSUMER BANK

Data Warehouse 2.0

Strategic project: a new data warehouse built on state-of-the-art cloud technology, following the approach set out by the Santander group.

Role: External consultant & project manager

The challenge: Connecting a cloud platform to the existing on-premise core banking and source systems as well as to the SAS environment and, in parallel, implementing the European Accessibility Act (EAA / WCAG).

2025 - TODAY · SANTANDER CONSUMER BANK · ≈ €1M PER YEAR · TEAM 12 FTE

Retail Sales Finance

Value stream manager for Retail Sales Finance: consumer financing for goods of all kinds (no leasing), mostly online and integrated directly into the retailers' platforms, at some retailers also as point-of-sale financing.

Role: Value stream manager

The challenge: A value stream has no start date, no end date and no single project goal. Requirements keep coming in from Sales, retailers and Legal & Compliance; they are bundled into initiatives by priority and delivered like mini projects. At the same time, a completely new application journey is being built in several phases until 2028.

01/2022 - 10/2024 · BANK99

GEOS & custodian migration

In-depth analysis of the GEOS securities platform with all its internal and external interfaces, and its evolution for a broader product scope.

Role: Business analyst, stream lead & product owner

The challenge: Onboarding Erste Group as the new broker and custodian, relocating GEOS to a new data centre, building a real-time interface between the in-house core banking system and GEOS, and aligning processes after the merger of two banks.

FULL PROJECT LIST (17 PROJECTS): WAY2SOLUTION.AT/#PROJECTS